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[Date]

We're making some changes to your Terms relating to foreign currency payments

Dear <title/surname>

As a result of UK ring-fencing legislation, The Royal Bank of Scotland Group plc (RBS) is making some changes to the way its business is structured, which is not limited to UK businesses. This change in UK law requires RBS, along with other major UK banks, to separate retail banking services from investment banking services. Ulster Bank Ireland DAC, as part of the RBS Group, is required to comply with these rules.

We are making some changes to the Business account terms (the Terms) for our business accounts relating to certain foreign currency payments. These changes will take effect on 15 October 2018.

What does this mean for you?

As part of the changes to the way our business is structured, required by a change in UK law relating to ring-fencing, we are changing the way we carry out certain currency conversion transactions for you.

The changes to the Terms relate to the making or receiving of certain foreign currency payments, including transfers between your accounts.

To enable us to continue to provide you with these foreign currency payments and transfers we are introducing an agency arrangement, where we enter into certain currency conversion transactions on your behalf with NatWest Markets Plc.

What is the Agency Arrangement?

The changes in the Terms make it clear that in relation to certain foreign currency payments and transfers you appoint and authorise us to act as your agent and to enter into a contractual arrangement with NatWest Markets Plc on your behalf for the conversion of your funds in the required currency.

This means that you will be contracting directly with NatWest Markets Plc on the NatWest Markets Plc Booked Payment FX Terms (as amended from time to time) for the conversion of the required currency. You and NatWest Markets Plc will have responsibilities to each other under those terms. We will still be responsible for the settlement of your funds to the beneficiary account once we have received the converted currency funds from NatWest Markets Plc. The NatWest Markets Plc Booked Payment FX Terms are available for you to view, print or download at www.natwestmarkets.com/content/dam/natwestmarkets_com/pdf/Booked-Payment-FX-Terms.pdf

The types of foreign currency payments and transfers covered by the agency arrangement have been defined in the Terms as “booked payments”. As we will act as your agent in relation to a booked payment we want to inform you of how the cost of your booked payment is structured. The cost of a booked payment is made up of:

1. the price provided by NatWest Markets Plc for the foreign exchange conversion; and
2. a margin calculated as appropriate, either based on the size of the transaction or on terms previously agreed between ourselves.

What is a booked payment?

A booked payment is a payment or a transfer between your accounts requiring a currency conversion where:

- the sum requiring exchange to a foreign currency is equal to or more than £100,000 sterling (or its equivalent); or
- in certain circumstances and at our discretion where the sum requiring exchange to a foreign currency is less than £100,000 sterling.

Unless specifically referred to in the Terms all references to payments include booked payments.

The Ulster Bank Ireland DAC General Business Banking Terms & Conditions have been amended in line with the above changes. For details of the changes please go to www.rbs.com/rbs/ringfencing/tob

What happens now?

No action is required. If you are happy with the changes you don't need to do anything. We'll assume that you have accepted the changes unless you switch or close your account during the notice period. You always have the right to switch or close your account.

Further information

Any other foreign currency transactions not covered under the definition of a booked payment will not be affected by this change and these transactions will remain between you and us.

Please speak with your Relationship Manager or bank contact if you require any additional information. Please visit our website www.rbs.com/ring-fencing for more on ring-fencing.

Yours sincerely

Stephen Masterson
Head of Corporate Banking